



## REALIZE YOUR VISION!

### Optimized and Ready for Change

Illumiti helps its clients achieve optimized operations in the key areas at the core of their business, by implementing custom-fit SAP® systems and other solutions faster, at a lower cost, and at a lower risk than other alternatives. We focus on you, the customer. Driving bottom-line performance depends on optimized operations where reliable & accessible information enables informed actions. We find innovative solutions to your business challenges and demonstrate agility in service delivery, to do what makes the most sense for your organization. We leverage proven and highly-effective methodologies to maximize business results.

“ While planning and executing our SAP implementation was an exciting and significant challenge, the desired outcomes in terms of increased efficiency, accelerated growth and the on-demand ability to scale anywhere in the world have been realized and exceeded since go-live.

PAUL MCBRIDE  
VP & General Manager, Global Sourcing & Search – Lionbridge

### Our People Make the Difference

Our team consists of over 300 senior consultants. With an average of 10+ years of SAP implementation experience, our teams of SAP consultants have the depth of knowledge clients need to implement best practices. With this level of talent we have developed a track record of delivering projects on time and on budget while providing superior solutions that exceed our clients' expectations. With Illumiti you will never be the victim of "learning on the job" by new consultants or find "new talent" injected into your project because of a need to reassign an "A-team" consultant someplace else.

Illumiti is a Systems Integration and Management Consulting company. We enable customers to realize their vision by leveraging SAP technology, people, and leading business practices. Since its founding, Illumiti has developed a reputation for delivering successful customer projects faster, smarter and leaner.

#### Quick Facts

- Illumiti is an SAP® gold channel partner
- Awarded the SAP® Business All-in-One Partner of the Year, Canada – 3 years running
- Over 300 SAP Consultants with an average of 10+ years of experience
- Serve 175 customers across many industry sectors
- Completed over 80 SAP implementations since 2000

[www.illumiti.com](http://www.illumiti.com)



## SAP Software

At Illumiti, we have a track-record of success helping our clients leverage the power of SAP to strengthen their business operations and build competitive advantage. Through SAP software solutions, we help our clients build the robust business management, business intelligence (BI), information management, and performance management functionality they need to power their business from end-to-end, streamline their operations, and improve visibility into their business.

- **SAP Business All in One:** SAP Business All-in-One solutions best fit the needs of midsize companies looking for comprehensive, industry-specific ERP software to help grow their businesses. The solutions are integrated, affordable, and designed to fit your needs – both now and in the future. You can add CRM, SRM, BI, and other functionality at any time to scale a solution as your needs change.
- **SAP Business One:** The SAP Business One application integrates all core business functions across your entire company – including financials, sales, customer relationship management, inventory, and operations. Unlike many other small business solutions on the market today, SAP Business One is a single application, eliminating the need for separate installations and complex integration of multiple modules.

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“ We needed an ERP system with Mining-specific functionality that had already been tried and tested in the countries where we do business. Ultimately, Illumiti was able to deliver this global solution in a highly professional manner, completing it on time and within budget.

CHARLIE PARKER  
Corporate Controller, Eldorado Gold Corporation

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- **SAP By Design:** SAP Business ByDesign is a complete, fully integrated business management solution delivered on demand. Whether you choose to implement the complete solution or begin with one of our starter packages, you pay a fixed monthly fee, which allows you to predict and control your IT budget.

## Our Services

Illumiti's comprehensive assessment capabilities and our superior knowledge of SAP® technology, ensures that our clients receive the best solutions for their business needs. From initial project scoping to ongoing development and training, we build strong relationships with our client teams to develop a clear understanding of their objectives and help deliver exceptional results. Some of our services include the following:

- **Optimize Business Operation and Enable Business Growth:** We help our customers find the best SAP® solution to meet their needs and work hand-in-hand to implement and tailor their solution, on time and on budget. We know the ins and outs of each SAP solution and how to help clients maximize their potential.
- **Expand Internationally and Support New Partnerships:** Companies with international operations face unique challenges associated with doing business in multiple jurisdictions with different languages, tax laws and currencies. We help our customers build the SAP® solutions they need to address these and other challenges associated with doing business around the world. We have extensive experience working with companies with operations in the US, Mexico, Canada, South America, Europe, South Africa, Australia and China.
- **Make Data More Consistent and Actionable:** We implement SAP® solutions to provide our customers with the actionable data they need to manage their business operations and gain strategic advantage. We help clients build solutions that ensure complete synchronization of systems and focuses attention on business critical data.

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“ Whether it’s a first time Enterprise Resource Planning (ERP) & Information Technology initiative, a merger & acquisition related project, a drive to propel a business to best-in-class performance, or a system roll-out to other business divisions or countries, Illumiti does it faster, at a lower cost, and with a higher level of confidence.

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- **Improve Decision Making Timing and Quality:** We implement solutions that capture business critical data in real-time, providing customers with the information they need to make decisions on the fly and maximize the potential of their operations.
- **Staff Augmentation:** Highly skilled SAP consultants and project managers are in high demand and hard to find. Through our extensive network of highly experienced consultants, we provide customers with the most qualified SAP resources across the gamut of SAP skillsets to help augment internal support and project teams.
- **Add Functionality to Support Business:** We help identify and implement the SAP® modules that will best support the evolving needs of each customer’s changing operations and to customize solutions to meet their needs.
- **Meet New Standards and Regulations:** Our team helps customers update their SAP® solutions and ensure they comply with all relevant standards and regulations. Our solutions ensure that they meet regulatory obligations in a wide range of areas including: environmental legislation, health and safety legislation, payroll regulations and SOX compliance.
- **Increase IT Support Effectiveness:** We work closely with our clients to provide them with the SAP® IT support they need. Given the functional breadth of SAP, a business needs many skillsets to maximize the return on investment in the software. At Illumiti, we provide all of the support companies need.
- **Keep Up to Date With the Latest Technologies:** We work with customers to help leverage the latest technologies to improve their operations. Illumiti offers complete SAP upgrade services, managed and staffed by our senior consulting team.

### Track Record and Industry Expertise

Illumiti serves more than 175 customers across a multitude of industry sectors and locations. From its founding in 2000 to the end of 2012, Illumiti has completed more than 90 successful implementations at small, mid-sized, and large enterprises. Illumiti provides its AMES to a large number of its clients. In addition, we have helped to optimize the systems of many of our clients satisfaction level is unparalleled.

Whether it’s a first time Enterprise Resource Planning (ERP) & Information Technology initiative, a merger & acquisition related project, a drive to propel a business to best-in-class performance, or a system roll-out to other business divisions or countries, Illumiti does it faster, at a lower cost, and with a higher level of confidence.

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“ We now know where our growth and profitability can come from. We’ve never had this information before.

**MARC DESRUISSEAU**  
VP, Finance, Mul-T-Lock Canada

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## Our Customers

Carpathian Gold Inc.	ABB	GreatWide Logistics Services	Progistix
H.J. Heinz Company	Neptune Technology Group	The MGroup	Eldorado Gold
Phillips Canada	Janus	Laricina Energy Ltd	Embanet Compass
Union Gas	Cooperative	Panasonic	Knowledge Group
City of Mississauga	Resources International	Random House	DitchWitch Groundbreaking
Respironics	Patriot Forge Company	Universal Music Group	Lionbridge
Johnson & Johnson	Research In Motion	Chisolm	
Chevron	Glencore International AG	Tesoro	
Graceway Pharmaceuticals	Securit	St. Andrews Goldfields Ltd.	

## OUR OFFICES



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