



UPSTREAM OIL AND GAS

Executive Summary

Business Challenge

Fast growing and dynamic small and medium-sized upstream oil and gas companies deal with a new level of operational management challenges—often not supported by their existing IT systems. Given their size and the resources required delivering quality products and services, upstream oil and gas IT managers tend to believe that their companies would not be able to afford an implementation of a fully-fledged enterprise management system like SAP®.

“ Illumiti delivered outstanding, integrated AFE (project tracking) and financial management functionality that helps us control costs, produce accurate reports and manage operational information in real-time. The system was implemented by Illumiti on time and within the allocated budget, enabling Laricina Energy to support its growth with a minimal increase in admin staff.

STUART GIBSON
Manager, Operational Accounting, Laricina Energy Ltd.

Solution

Illumiti leverages its fine-tuned methodology and exceptional SAP implementation track record to make the wealth of experience accumulated by SAP across numerous oil and gas companies work for you. Our highly professional teams complete most projects at an exceptionally fast pace and at unprecedented, affordable prices.

Illumiti is a Systems Integration and Management Consulting company. We enable customers to realize their vision by leveraging SAP technology, people, and leading business practices. Since its founding, Illumiti has developed a reputation for delivering successful customer projects faster, smarter and leaner.

Quick Facts

- Illumiti is an SAP® gold channel partner
- Awarded the SAP® Business All-in-One Partner of the Year, Canada – 3 years running
- Over 300 SAP Consultants with an average of 10+ years of experience
- Serve 175 customers across many industry sectors
- Completed over 80 SAP implementations since 2000

www.illumiti.com



Functional Coverage

- Financials
- Joint Venture Management
- Capital Projects
- Supply Chain
- Enterprise Asset Management
- Environment, Health and Safety

Business Benefits

- Single, shared repository of company information
- A detailed understanding of costs across different exploration and production processes
- Optimal management of equipment and environmental, health and safety requirements
- Greatly improved communication between the field, head office, and service providers using shared data on a timely basis
- Establishment of a solid foundation for continuous business growth

“ Lower costs and shorter implementation cycles help our clients realize the benefits of this industry leading solution faster. ”

Time to Value

By leveraging SAP and Illumiti's experience in the oil & gas sector we can implement the system for small to mid-sized companies in just a few weeks, and for a fraction of the cost of other alternatives. Lower costs and shorter implementation cycles help our clients realize the benefits of this industry leading solution faster. Illumiti and SAP can help your business to become "faster, smarter and leaner."

SAP® Business All-in-One, Quickly and at a Surprisingly Affordable Price

Illumiti couples its exceptional SAP® implementation track record with SAP's industry best practices to offer oil and gas companies a SAP® Business All-in-One solution delivered at an exceptionally fast pace. Best-practices embodied in Illumiti's solution for oil and gas companies support business process requirements across Financials, Joint Venture Management, Procurement, Maintenance, Capital Projects, Fixed Assets and Business Intelligence.

You're in Good Company

The majority of the leading oil and gas companies are long-term SAP® customers. This is now possible for small and mid-sized companies too, with potential annual benefits several times higher than implementation costs!

“ Illumiti leverages its fine-tuned methodology and exceptional SAP implementation track record to make the wealth of experience accumulated by SAP across numerous oil and gas companies work for you.

Illumiti's Oil & Gas Solution Overview

SAP® provides a complete set of integrated functionality that addresses the typical issues faced by oil and gas companies in managing their business. Illumiti's solution for oil and gas companies leverages the SAP® Business All-in-One product and is designed to facilitate rapid implementation of the software for small and medium sized upstream oil and gas companies.

The solution enables Illumiti's clients to:

- Leverage pre-configured processes, best practices and upstream oil and gas industry expertise;
- Review pertinent processes quickly, identify gaps, and implement delta requirements;
- Utilize business intelligence dashboards in addition to financial and operational reports; and
- Benefit from significantly reduced implementation costs and timelines.

The solution's pre-configured processes address key functional requirements that are pertinent to oil and gas companies. These are summarized in the box to the right.

SAP® and Illumiti Deliver the Most Cost-Effective Route to Optimized Upstream Oil and Gas

Financials

- Multi-ledger reporting capabilities meeting local requirements like IFRS in multiple currencies
- Capital cost data for equipment and construction projects
- Simple budgeting / planning process and comparative reporting across departments
- Fixed Assets – multiple depreciation methods support oil and gas relevant requirements
- Comprehensive audit controls meeting various compliance requirements such as SOX

Capital Projects

- Management of construction of well sites, gas plants, oil battery's and pipelines.
- Effective management of AFE's and project driven development

“ By leveraging SAP and Illumiti's experience in the oil & gas sector we can implement the system for small to mid-sized companies in just a few weeks, and for a fraction of the cost of other alternatives.

“ SAP® provides a complete set of integrated functionality that addresses the typical issues faced by oil and gas companies in managing their business.”

Supply Chain

- Conduct long-range planning to optimize spending
- Gain efficiencies in the acquisition of resources and assets
- Evaluation of vendors based on performance history

Enterprise asset management

- Installed base management integrated with fixed assets
- Integrated maintenance activities, including corrective, preventive, and condition-based maintenance of infrastructure, process and mobile equipment
- Effective planning and scheduling capabilities

Environment, Health and Safety

- Hazardous substance management
- Industrial hygiene and safety
- Incident management

Our oil and gas implementations have a proven track record in production, enabling our clients to improve management efficiencies by:

- Utilizing a single, shared repository of company information;
- Gaining a detailed understanding of costs across different exploration and production processes;
- Optimally utilizing and maintaining resources and assets;
- Greatly improving the field, head office, and service providers using shared data on a timely basis; and
- Building a solid foundation for continuous business growth and improvement.

OUR OFFICES



Head Office

45 Vogell Rd, Suite 101
Richmond Hill, Ontario
L4B 3P6 Canada

Tel: (905) 737-1066
Email: info@illumiti.com

Boston, Massachusetts

Tel: (781) 688-2722
Email: Boston@illumiti.com

Calgary, Alberta

Tel: (403) 539-4996
Email: Calgary@illumiti.com

Denver, Colorado

Tel: (720) 484-8710
Email: Denver@illumiti.com

Switzerland

Tel: +41 (44) 586 37 76
Email: Zurich@illumiti.com